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## ROBUR WIND and Käufer Befahrtechnik sign a cooperation agreement for the sale and service of Käufer platforms in LATAM

10th May 2021

ROBUR WIND and Gebr. Käufer GmbH have signed a cooperation agreement to work together in the areas of sales and service of Käufer rotor blades and tower access systems. The cooperation covers the region Latin America.



K-BP-4 rotor blade access system of Käufer Befahrtechnik

"ROBUR WIND's many years of experience in blade repairs and the quality and innovative strength of Käufer's rotor blade handling equipment will enable us to further develop the market in Latin America regarding the important topic of blade maintenance to increase turbine efficiency under the highest health and safety requirements. We are very pleased to have this exclusive cooperation for the fast-growing wind power in the region," explains Kyriakos Kosmidis, CEO of the wind division within ROBUR. "Through our established locations in Uruguay, Mexico, Argentina, Brazil, Colombia and Chile, we are able to offer competent local service and local sales of the access systems" adds Kyriakos Kosmidis.

The sale or rental of Käufer's rotor blade and tower access systems in Latin America will now be handled exclusively by ROBUR WIND. Furthermore, ROBUR WIND is responsible for service in the sales territory and will provide appropriately trained and skilled personnel for this purpose. "Every technician who performs service on Käufer's access systems has been trained beforehand at the manufacturer's plant in Hückeswagen. This ensures the best service in this region," says David Salas, Technical Development ROBUR WIND.

"With a powerful and experienced partner like ROBUR, we can now offer our customers a first-class service in LATAM. We are sure that the cooperation with ROBUR WIND will benefit all O&M providers in the wind power industry," concludes Dirk Käufer, CEO of Käufer.

## About Gebr. Käufer GmbH (Käufer):

As the world's leading manufacturer of rotor blade access systems, Gebr. Käufer Befahrtechnik has been developing access systems and access technology for rotor blades and towers for over 30 years. Thanks to competent service partner companies on all five continents, support is also guaranteed globally. Käufer offers various access systems for inspection, cleaning, and repair work on all types of on- and offshore wind turbines. All rotor blade inspection systems are TÜV certified.



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## **About ROBUR WIND:**

ROBUR WIND is part of ROBUR and combines all competences and services around onshore and offshore wind turbines. With almost 1.000 colleagues in Europe, North and South America, ROBUR WIND offers its customers the entire range of services for the long-term economic success of their turbines - onshore and offshore. We offer service and maintenance (O&M), major component exchange and repair, rotor blade and tower services, electrical and mechanical assembly, electrical engineering, qualification and training as well as obstacle marking.

More information about Käufer: www.kaeufer.de More information about ROBUR WIND: www.robur-wind.com More information about ROBUR: www.robur-industry-service.com

